

# Project EDGE – DER Marketplace Demonstration

March 2022



# Acknowledgements and Disclaimer

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**Australian Government**  
**Australian Renewable  
Energy Agency**

**ARENA**

This project received funding from ARENA as part of ARENA's Advancing Renewables Program. The views expressed herein are not necessarily the views of the Australian Government, and the Australian Government does not accept responsibility for any information or advice contained herein.



# Introduction

# Project EDGE | A collaboration between AEMO, AusNet & Mondo



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AEMO



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AusNet Services



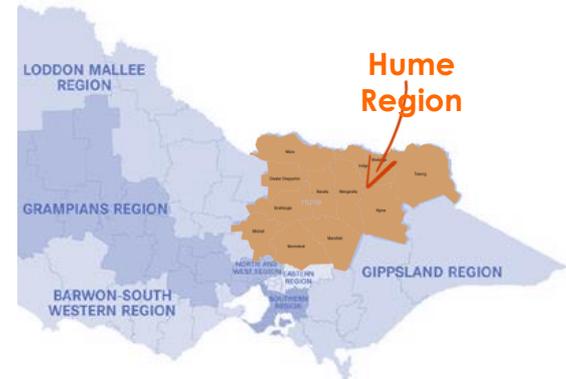
**Anoop Nambiar**  
Mondo Power

Project EDGE (Energy Demand and Generation Exchange) is a collaboration between the Australian Energy Market Operator (AEMO), AusNet Services (AusNet) and Mondo (collectively, the Project Partners), with financial support from the Australian Renewable Energy Agency (ARENA).

# EDGE overview

*Project EDGE seeks to demonstrate a proof-of-concept DER Marketplace that enables efficient & secure coordination of aggregated DER, and facilitates the delivery of both wholesale and local network services at the grid edge*

Target outcome is to provide an evidence base to inform Australia's Post 2025 NEM reforms regarding an efficient DER integration pathway to the benefit of all consumers



# Project EDGE | Collaboration



**ARENA**  
Funding Partner

## Tech. Partners



DSO capability



energy web

Digital identity & data exchange

**PXiSE**

Energy Solutions, LLC

Market logic/intelligence

Distribution System Operator



Aggregator



**EDGE**

Energy Demand & Generation Exchange



**AEMO**

Power System & Market Operator

## Supporting Partners



Networks, Research & Knowledge Sharing



Customer Insights

**Deloitte.**

Cost Benefit Analysis



**EY**

Knowledge Sharing

**nous**

Independent Project Manager

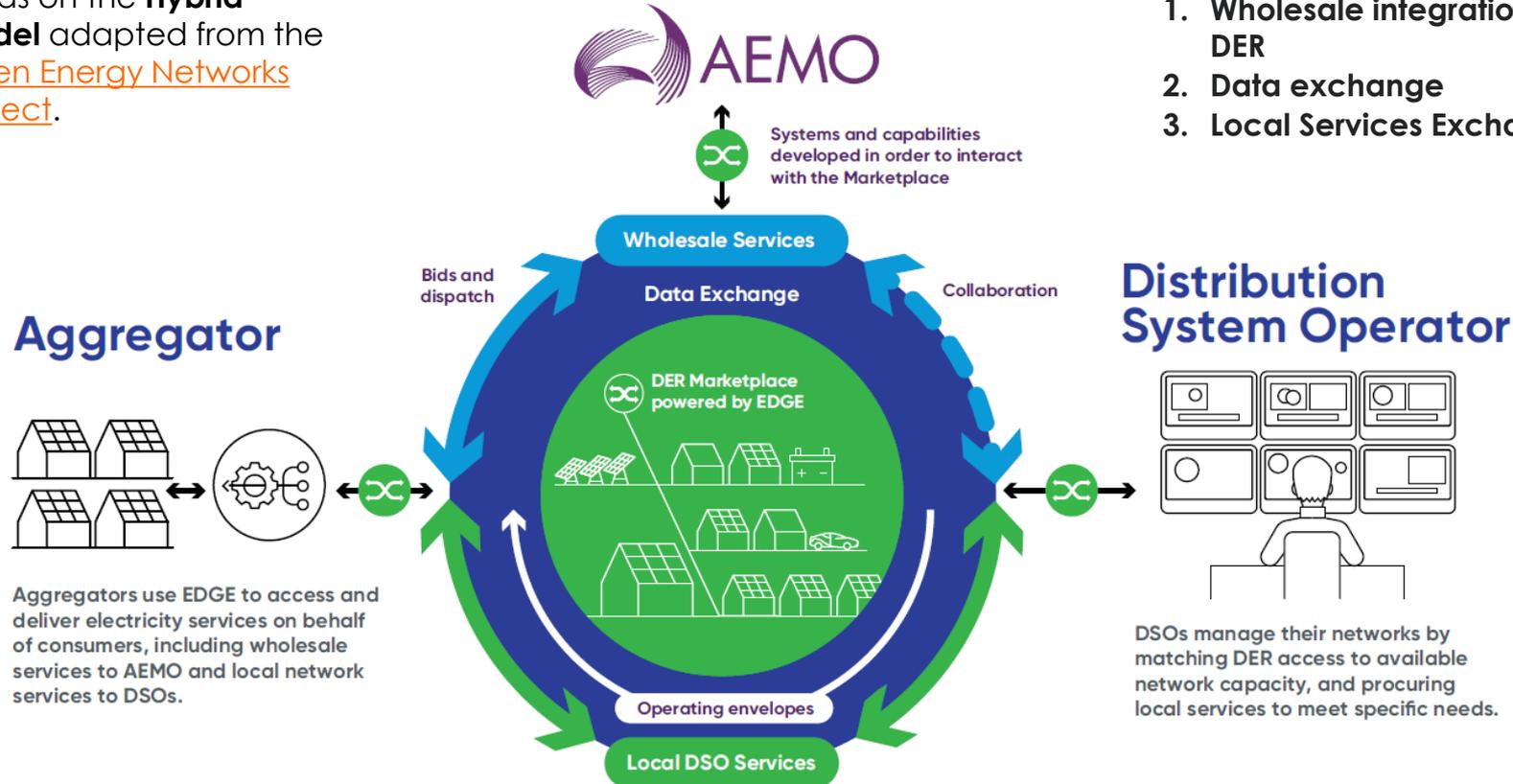
# Project EDGE | DER Marketplace model



Project EDGE uses and builds on the **Hybrid model** adapted from the [Open Energy Networks project](#).

EDGE tests 3 core functions:

1. Wholesale integration of DER
2. Data exchange
3. Local Services Exchange





# Project EDGE | Schedule

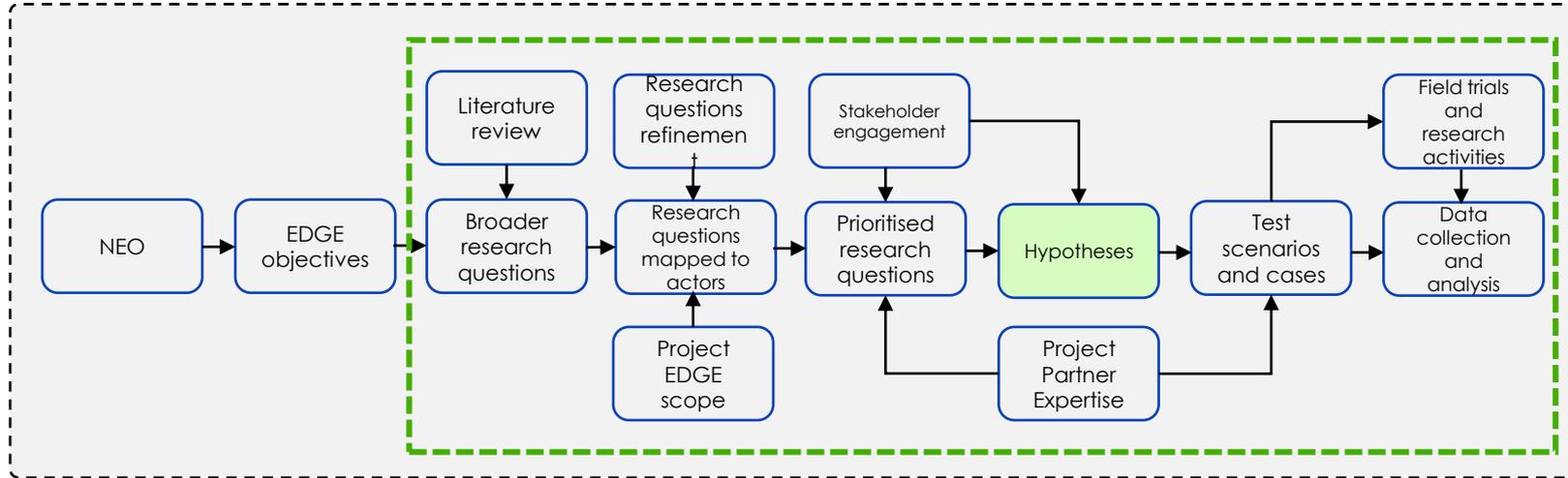
**Based in Hume region of Victoria**  
 Five Phases, from July 2020 – March 2023





# Project Research Plan

# An iterative approach was applied by University of Melbourne in development of research questions



## Key stakeholders engaged in one-to-one discussions

- Australian Energy Council
- Australian Energy Market Commission
- Australian Energy Regulator
- Australian Renewable Energy Agency
- Clean Energy Council
- Energy Consumers Australia
- Energy Networks Australia
- Energy Security Board
- SA Power Networks

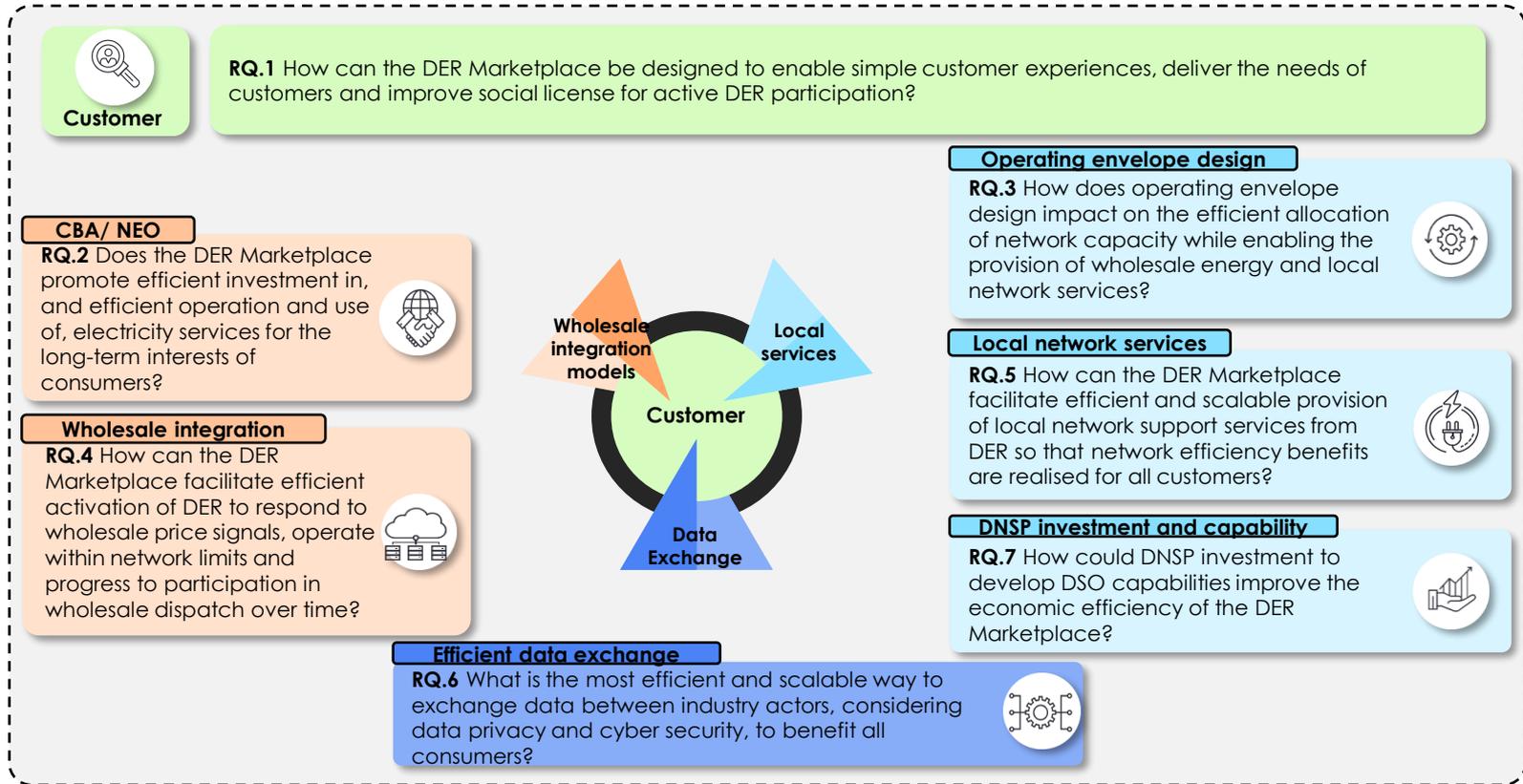
## Forums for engaging with a broader audience

- DER Demonstrations Insights Forum
- Market Integration Consultative Forum
- Networks Advisory Group

# The research questions will test fundamental elements and trace to the NEO



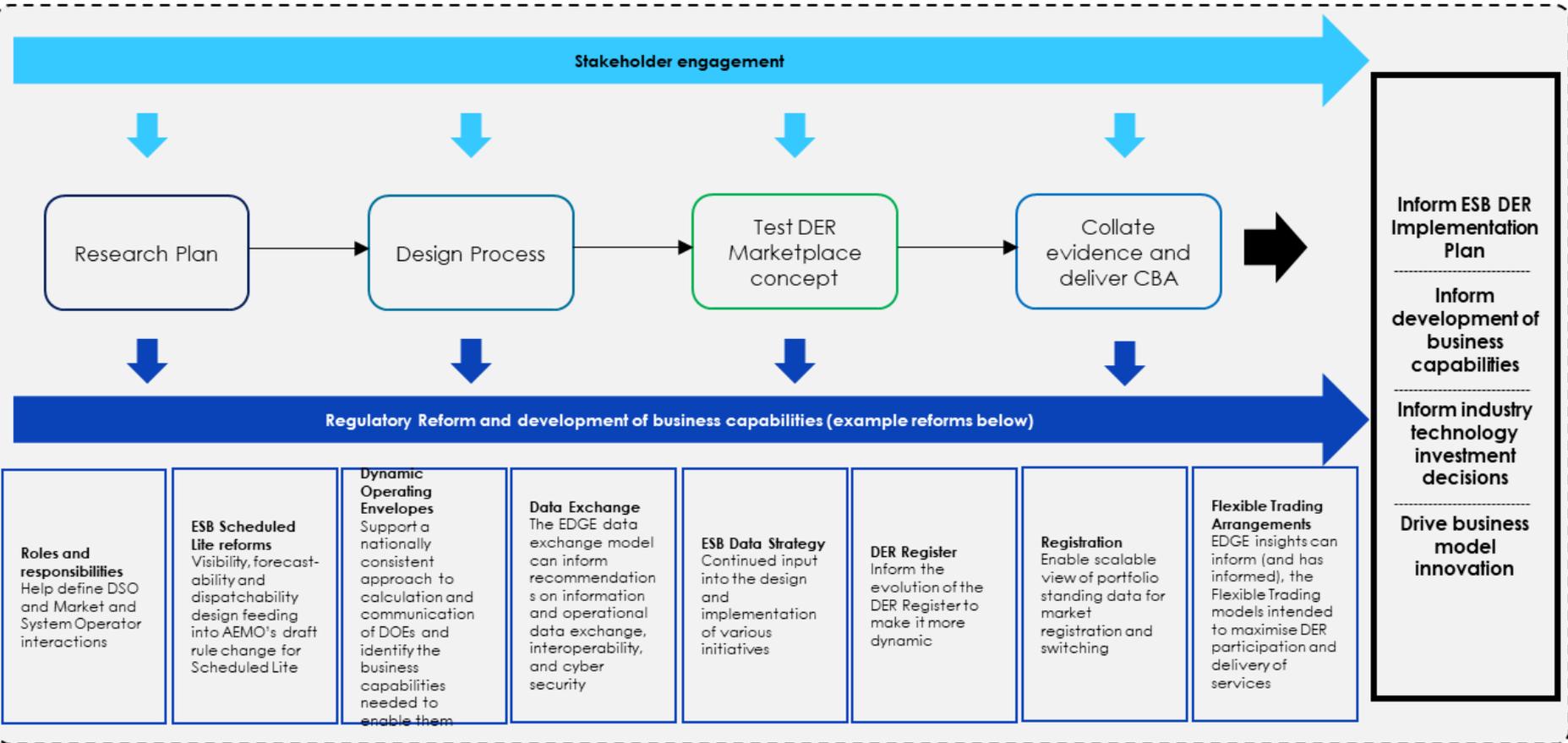
The seven research questions test key elements of the core functions and mechanisms and capabilities needed to facilitate an efficient DER Marketplace.





# Research Outputs

# Research outputs will provide an evidence base to inform stakeholder decision-making



**Roles and responsibilities**  
Help define DSO and Market and System Operator interactions

**ESB Scheduled Life reforms**  
Visibility, forecastability and dispatchability design feeding into AEMO's draft rule change for Scheduled Life

**Dynamic Operating Envelopes**  
Support a nationally consistent approach to calculation and communication of DOEs and identify the business capabilities needed to enable them

**Data Exchange**  
The EDGE data exchange model can inform recommendations on information and operational data exchange, interoperability, and cyber security

**ESB Data Strategy**  
Continued input into the design and implementation of various initiatives

**DER Register**  
Inform the evolution of the DER Register to make it more dynamic

**Registration**  
Enable scalable view of portfolio standing data for market registration and switching

**Flexible Trading Arrangements**  
EDGE insights can inform (and has informed), the Flexible Trading models intended to maximise DER participation and delivery of services

Inform ESB DER Implementation Plan

Inform development of business capabilities

Inform industry technology investment decisions

Drive business model innovation

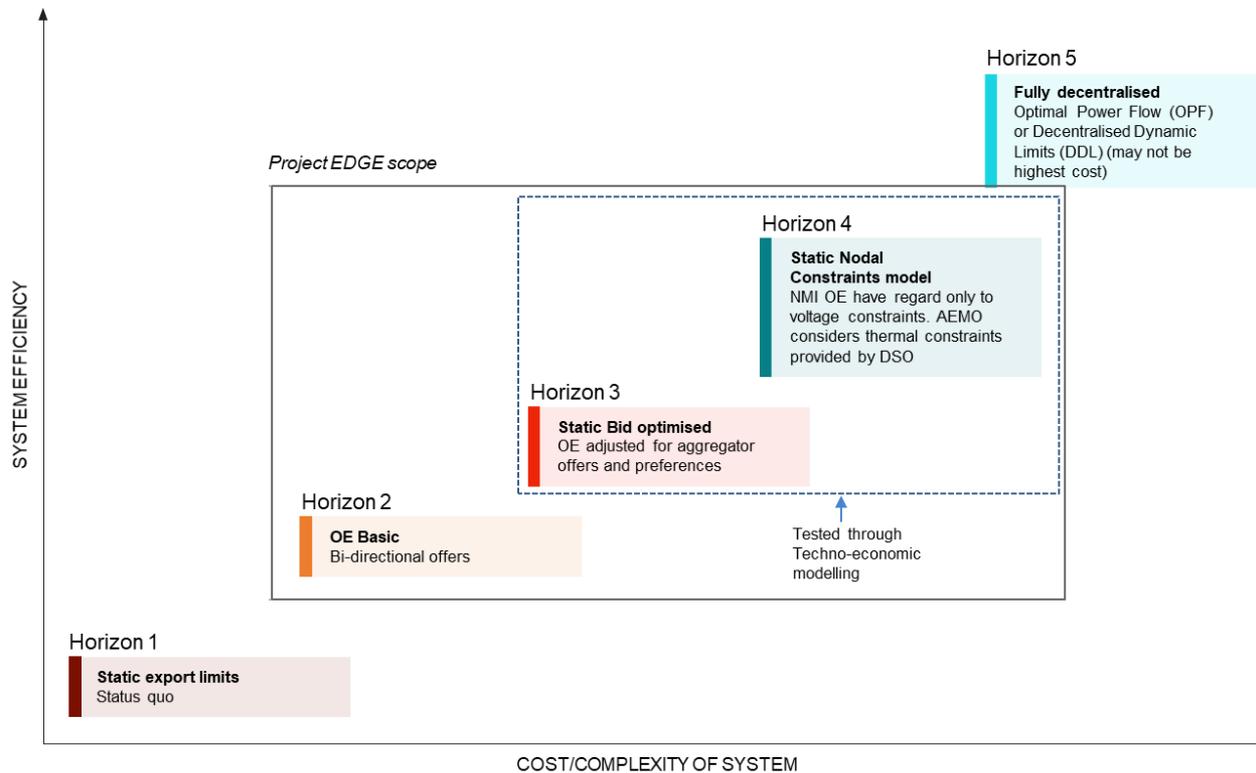


# Project EDGE Function Sets



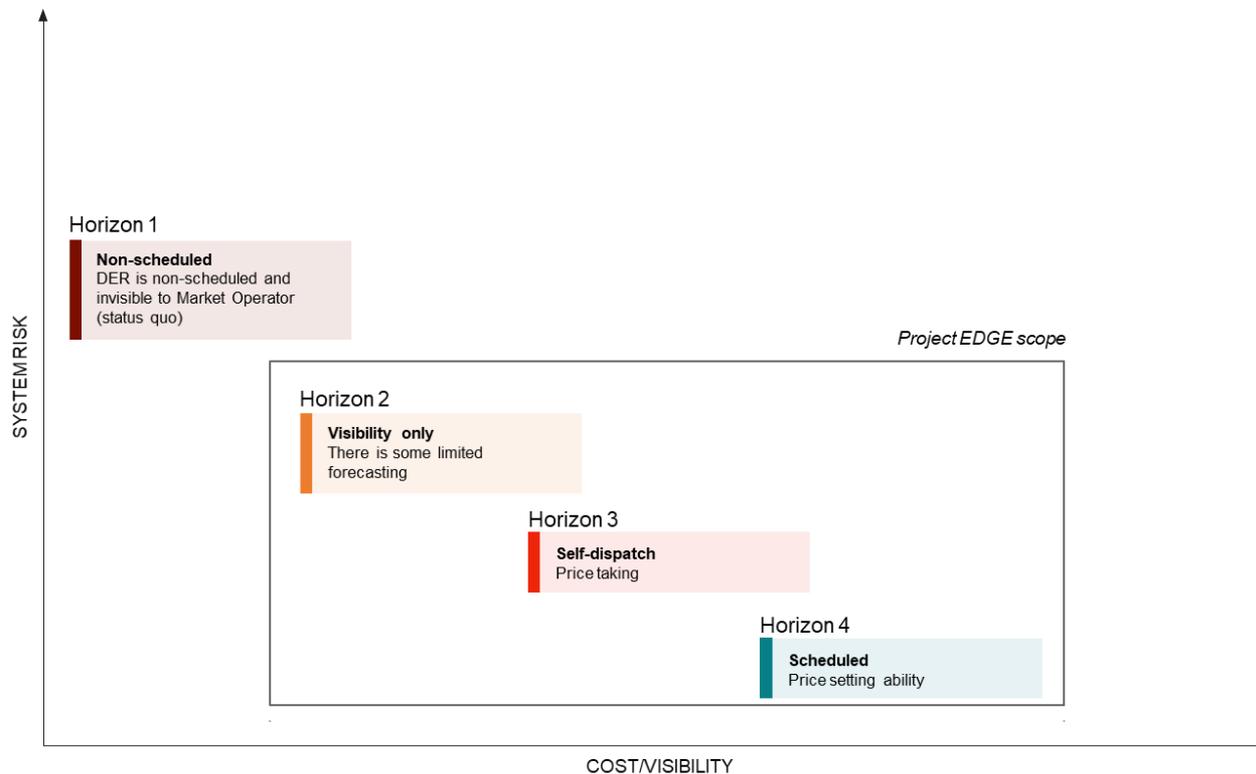
# Wholesale Integration Function

# Target Operating Model progression



\* System efficiency = network and market efficiency

# Aggregator bidding progression

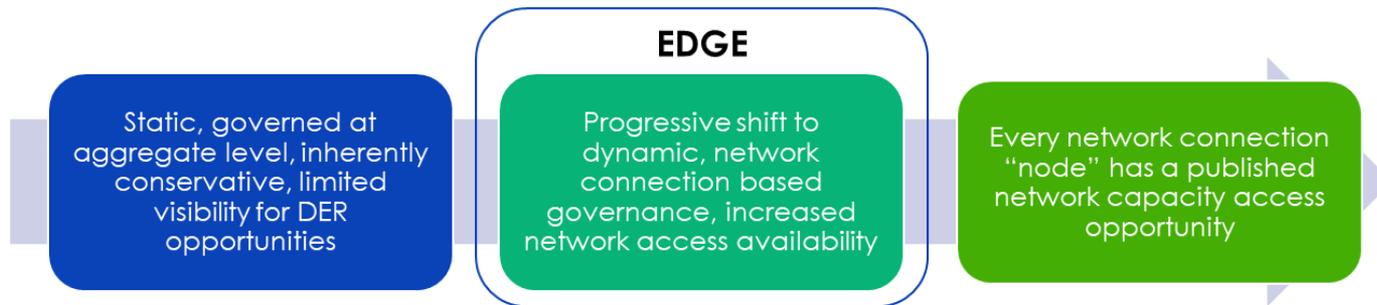


\* System efficiency = network and market efficiency

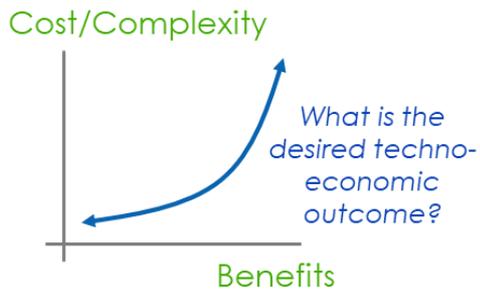
# Operating Envelope design considerations



*A pathway to enabling enhanced customer outcomes via non-network services and increased access to network capacity for Distributed Energy Resources*



## Calculation and Cadence



## Allocation Methods



## Maximise Exports

*(Treat each active DER in alignment with the physics of the network – electrical location dependent)*

## Equal Allocation

*(Treat each active DER with equal opportunity)*

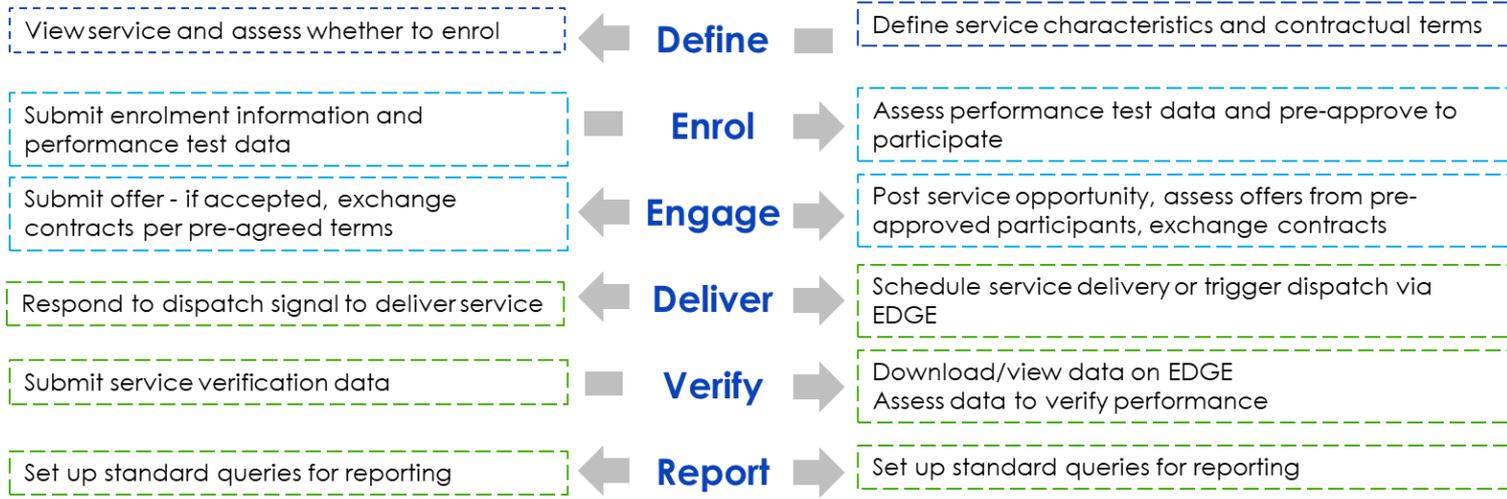
## Weighted Allocation

*(Treat each active DER in accordance with a weighting factor – could be technical or economic)*



# Local Services Exchange Function Set

# Local Services Exchange – Proposed process/roles



# Summary classification of local services



## Demand increase / reduction

### High Firmness

(typically linked to a **network planning** capex deferral use-case, EDPR Augex funded)

- **Trial example:** Feeder with high overloading probability/incidence – peak demand reduction service required
- **Future example:** Reverse power during solar PV generation peak causes sustained or regular network operation/asset issues – local generation reduction or load increase service required
- **Treatment:** Likely to require services over a prolonged period (>1year), hence suited to a longer-term contract with *guaranteed availability and agreed pricing*

### Medium Firmness

(typically linked to an **operational planning** use-case, weather related, EDPR Opex funded)

- **Trial example:** Forecast asset overload as a result of heat wave activity or picking up additional customer load due to a planned temporary network reconfiguration - peak demand reduction service required
- **Future example:** Minimum demand system issue forecast - local generation reduction or load increase service required
- **Treatment:** Likely to require services on a seasonal basis, hence suited to a shorter-term contract with *negotiated availability and pricing*

### Low Firmness

(typically linked to a **spontaneous operational** use-case trigger, event related, EDPR Opex funded)

- **Trial example:** Unexpected occurrence of abnormal local network loading as a result of a community event, or a combination of weather and special calendar days - peak demand reduction service required
- **Future example:** AEMO declared system contingent scenario – services required would relate to the event
- **Treatment:** Akin to NEM spot market - *no guaranteed availability, pricing is set by the market or negotiated earlier*, hence suited to a shorter-term contract with negotiated pricing

# Summary classification of local services



## Voltage management

### High Firmness

(typically linked to a **network planning** capex deferral use-case, EDPR Augex funded)

- **Trial example:** LV network with known regular or sustained Code voltage breaches – local voltage management service required
- **Future example:** Support of additional DER hosting capacity (e.g. for export / EV charging) where known voltage constraints exist – local voltage management service required
- **Treatment:** Likely to require services over a prolonged period (>1 year), hence suited to a longer-term contract with *guaranteed availability, agreed pricing and autonomous operation*

### Medium Firmness

(typically linked to a **forecast market need** use-case, high price related, funding to be clarified)

- **Example:** LV network with known limited capacity for energy export/import – local voltage management service required to temporarily relieve network constraint for market economic benefit
- **Treatment:** Likely to require services on a seasonal basis or until constraints are remediated, hence suited to a shorter-term contract with *negotiated availability and pricing*

### Low Firmness

(typically linked to a **spontaneous market need** use-case trigger, event related, funding to be clarified)

- **Example:** Opportunistic expanded local DER export / import portfolio requires additional local network capacity (market motivated, voltage limited local network) – local voltage management service required to temporarily enable increased DER activity for market economic benefit
- **Treatment:** Likely to require ad-hoc services, hence suited to a shorter-term contract with *uncertain availability, pricing is set by the market or negotiated earlier*



Market service oriented

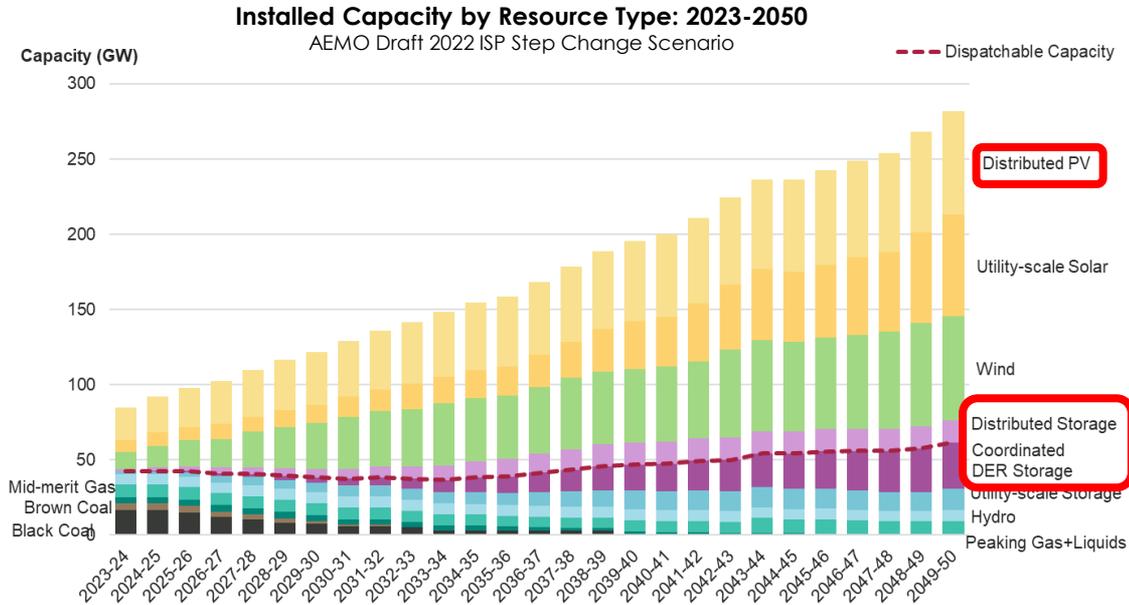


# Data Exchange Function Set

# What's coming: a DER-rich landscape

AEMO's **draft 2022 Integrated System Plan's** most likely scenario (Step Change scenario) projects capacity in the National Electricity Market (NEM) in 2050 to be over 280 GW, of which **114 GW (40%) is connected to the distribution network**<sup>1</sup>

There will be times when the **entire NEM demand for electricity could be met with distribution connected resources**, aka Distributed Energy Resources (DER). This **distribution-based capacity is also 2-way: it can export and import** (or reduce demand). So DERs can also provide support to distribution grids ("network services")

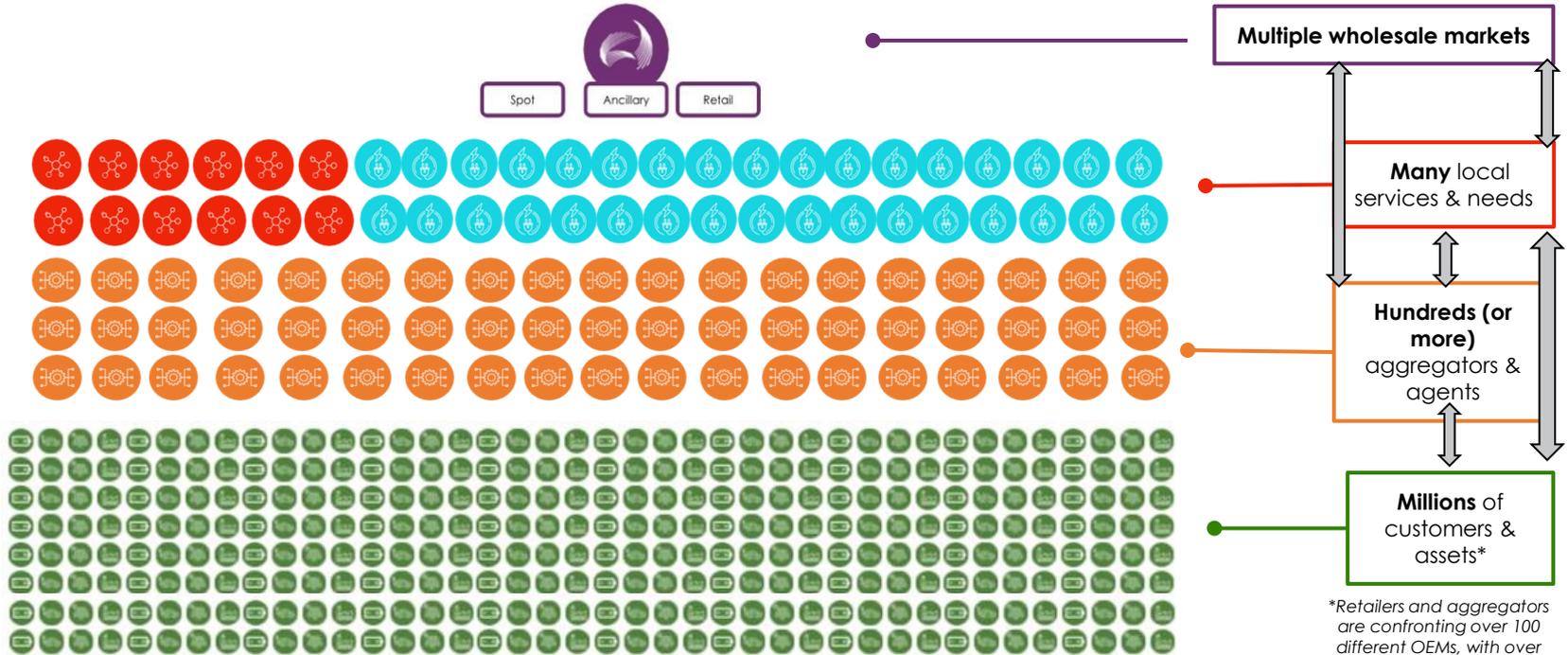


**114 GW**

**40% of total  
installed capacity is  
connected to the  
distribution network**

<sup>1</sup> At <https://aemo.com.au/en/energy-systems/major-publications/integrated-system-plan-isp/2022-integrated-system-plan-isp>  
<sup>2</sup> At <https://www.cleanenergycouncil.org.au/resources/technologies/grid>

# DER-rich is decentralised and requires data exchange capabilities scaled by orders of magnitude



With the exponentially greater number of participants, markets, services, and especially devices, a DER rich landscape means industry must consider the **basic challenges** like:

- **Establishing & maintaining relationships** between customers, devices, and participants for processes like service enrolment, registration, and facilitating customer / device churn
- **Scaling to handle the volume of data** (and storage) being exchanged across all markets and participants (and ensuring for performance, maintenance, security, and resilience)
- **Managing communication, credentials and integrations** between all market participants (and relevant 3<sup>rd</sup> parties like "agents" who can control the output of solar PV)

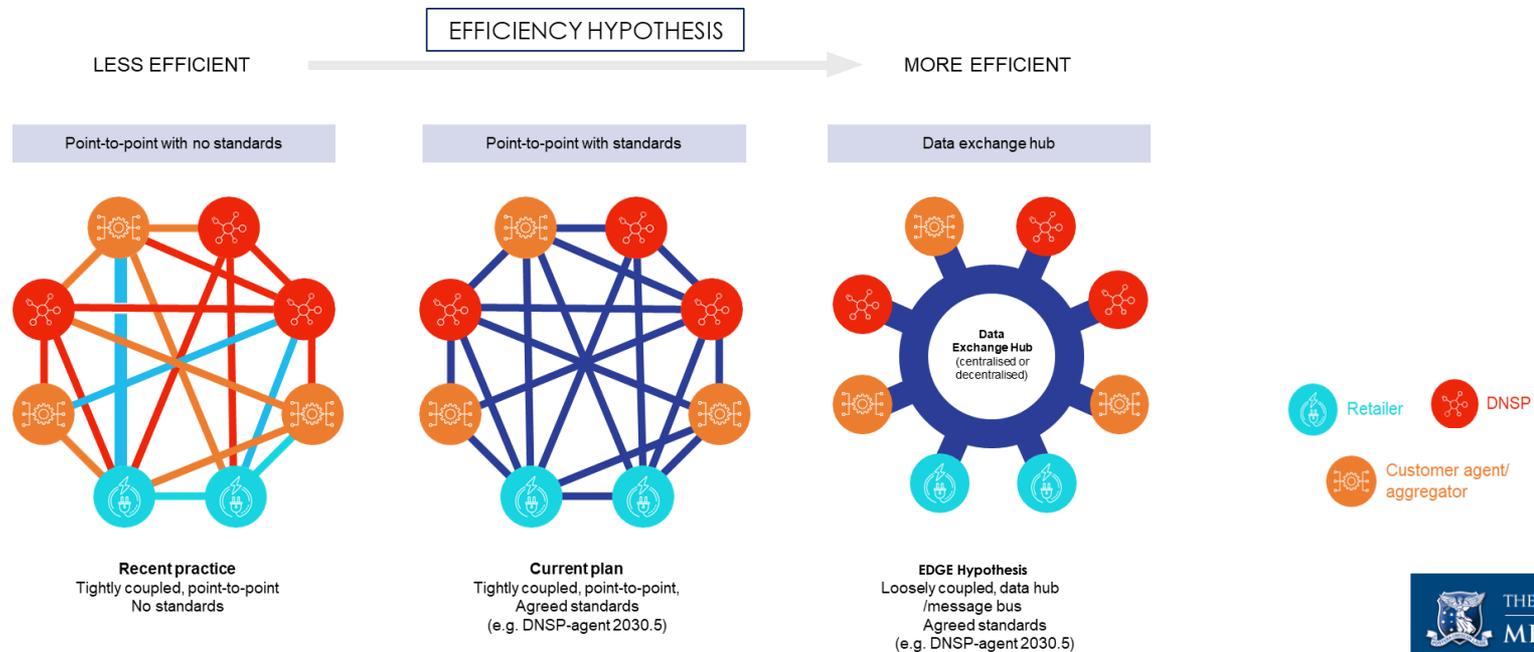
*\*Retailers and aggregators are confronting over 100 different OEMs, with over 1,400 different products, on the CEC's approved inverter list*

# Data Exchange Approaches



There is a spectrum of approaches to exchange data among many parties, including:

- **Heterogenous Point-to-point (no standards)** – individual connections to share data with no preferred methods/protocols
- **Point-to-point with standards** – individual connections to share data with agreed preferred methods/protocols
- **Hub** – connect once to a data exchange hub to share data with all parties. Project EDGE will consider both a centralised and a decentralised hub approach





# Customers and the Aggregator Role

## EDGE Aggregation Scope



- **Customer Acquisition**

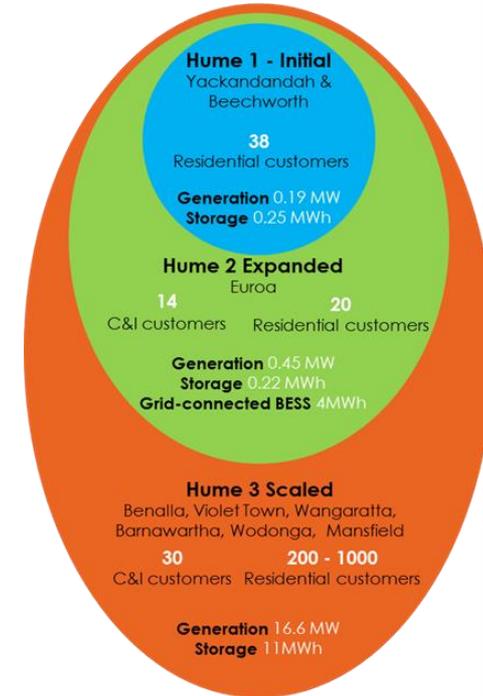
- Engagement
- Education
- Incentives
- Support

- **Aggregation Capabilities Development**

- Monitoring and Control
- Forecasting
- Dispatch
- Customer UI

- **Customer Insights**

- Awareness and Perceptions
- Social License
- Incentives
- Blockers



# Customer Insights Study Scope



**Supported by Deakin University**

**Composed of four research components →**

**Across all aggregator customers**

**Feeds into Project knowledge sharing, including customer insights specific reports and webinars**

**Valuable insights for industry, aggregators, the cost benefit analysis and more...**



## Research Components

1. Literature review – building on existing knowledge
2. Potential customer surveys – understanding perceptions, comfort levels, motivations to participate and impacts on equity
3. Current customer interviews – understanding the types of compensation accepted, what encourages customer behaviour, perceptions on how value is shared and views on equity
4. Broader DER aggregator customer surveys – see how they interact with DER settings, why/how prioritisation of different consumption patterns are influenced, what information and incentives must be provided and how different segments respond to DER and aggregators

# Customer Insights - Preliminary Findings



## Residential

- Participation was motivated by non-financial benefits but impeded by immediate financial costs of participation
- Energy trading is viewed to be at odds with perception that batteries are a personal energy asset



*Findings from 16 in-depth interviews conducted with 19 residents in the Hume Region.*

## C&I / Local Gov't

- Financial, environmental and energy resilience benefits of VPPs was positively viewed by insufficient to warrant VPP adoption
- Lengthy payback period on investment into VPPs was considered a barrier to adoption of VPPs by C&Is and Local Gov'ts.
- Overcoming objections may be achieved through finding organisational champions that encourage adoption and demonstrate positive case studies.



*Findings from 10 in-depth interviews conducted with staff from 5 C&I and 5 LGAs from regional Victoria*

# Q&A

## Want to know more?

- AEMO's Project EDGE Webpage: <https://aemo.com.au/initiatives/major-programs/nem-distributed-energy-resources-der-program/der-demonstrations/project-edge>
- Mondo's Project EDGE webpage: <https://mondo.com.au/edge>
- Contact [EDGE@aemo.com.au](mailto:EDGE@aemo.com.au) to request ongoing updates on Project EDGE and invites to public webinars by providing your:
  - Full name
  - Email address
  - Organisation